



**More than just chemicals...  
we provide solutions!™**

**1938 - 2014  
76 Years of  
Chemical  
Innovation**

## ***Environmental Solutions Seminar***

*“Providing a healthy and safe environment for patients, residents and students.”*

A seminar and product showcase bringing together the leading industry suppliers and service professionals.

Hosted by **Damon Industries, Inc.** at the Thistledown Racino, North Randall (Cleveland), Ohio.

**Thursday September 25, 2013 from 8:30 AM to 2:00 PM.**

### **Who should attend:**

**Environmental Services Professionals from all sectors including:**

- ▶ *Healthcare & Assisted Living Facilities*
- ▶ *Schools, Colleges & Universities*
- ▶ *Housing Authorities, Property Management*
- ▶ *Lodging, Hotels & Motels*
- ▶ *Cleaning Contractors*
- ▶ *Municipal and County Service Providers*

### **Benefits to you:**

- ▶ *Learn the latest methods and practices*
- ▶ *Increase productivity and reduce FTEs*
- ▶ *See new products and equipment*
- ▶ *Assess current effectiveness*
- ▶ *Become more sustainable*
- ▶ *Reduce department costs*
- ▶ *Show Specials*

#### **CEUs**

1 hour of IEHA CEU for the “Why Micro Fiber” seminar are available. We are working on CEU for other seminars, but we cannot guarantee they will be approved.



# Speakers and Topics:

## ► Why Microfiber?

- *Phillip A. “PAR” Ricketts, Vice President of Business Development, Nuance Solutions*
  - *Improved cleaning results and efficiency*
  - *Eliminate cross-contamination*
  - *Reduce chemical and water consumption*
  - *Reduce fatigue & injury - Enhance morale & safety*

## ► Disinfecting Strategies

- *Tom Windham, Zone Manager - East, Standardized Sanitation Systems, Inc. and Amy Damon, President, Damon Industries, Inc.*
  - *c-diff strategy*
  - *Outbreak protocol*
  - *Other super-bugs*
  - *Large-area disinfectant fogging*
  - *Choosing a replacement for bleach*
  - *Using disinfectants properly*
  - *Auditing Cleanliness*

## ► Odor Control Strategies

- *Vectair Systems, Inc., Presenter to be determined.*
  - *Natural odor control using ozone*
  - *Odor control with fragrances*

## ► Carpet Cleaning Miniseries

- *Amy Damon, President, Damon Industries, Inc. and Tom Windham, Zone Manager - East, Standardized Sanitation Systems, Inc.*
  - *Chemical selection, encapsulation and spotters*
  - *Sanitizing carpeting*
  - *Dealing with ice melter residue*
  - *Bloodborne pathogen spill clean-up on carpet*
  - *Quick carpet spotting with a mini-extractor*

## Speakers

**Phillip A. “PAR” Ricketts**, Vice President of Business Development, Nuance Solutions. Considered by many to be the “Guru” of microfiber solutions. Over 30 years of experience in the sanitary supply industry from chemicals to equipment.

**Tom Windham**, Zone Manager—East, Triple S, Inc.

**Amy Damon**, President, Damon Industries, Inc. She has forty years experience in the cleaning industry. Has been training environmental service people since pioneering OSHA right-to-know training in the 1980's.

## Schedule - Thursday September 25, 2014

8:00 AM - 2:00 PM	<b>Vendor Solutions Showcase Open</b>
8:00 AM - 8:45 AM	<b>Registration</b>
8:45 AM - 9:30 AM	<b>Why Microfiber?</b> with Phillip A. “PAR” Ricketts of Nuance Solutions
9:45 AM - 10:30 AM	<b>Disinfecting Strategies</b> with Raymond T. Ranger of Triple S, Inc.
10:45 AM - 11:30 AM	<b>Odor Control Strategies</b> with Vectair Systems
11:30 AM - 12:30 AM	<b>Carpet Cleaning Miniseries</b> with Amy Damon of Damon Industries, Inc.
12:30 PM - 2:00 PM	<b>Lunch</b>

# **Solutions Showcase Vendors**

## **Vectair Systems, Inc.**

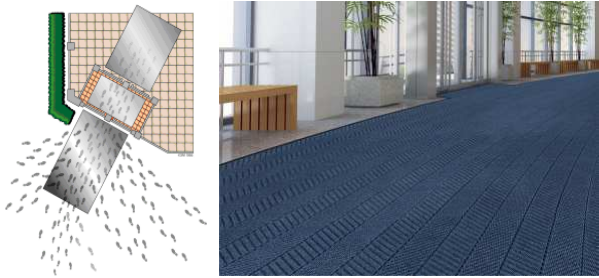
- Destroy odors nature's way without V.O.C.s or disposable materials.

Airsan™  
Odor Neutralizer



## **The Andersen Company**

- Quality Matting of Every Kind
- Anti-fatigue - Entrance - Runners



## **deb Group - Skin Care Products**

- Foam Disinfectant Hand Cleaners
- Foam Instant Hand Sanitizers



## **NuFiber - Nuance Solutions**



Microfiber for safety and economy

## **Advance Machinery Co.**

- Rev™ Advanced Technology
- SC1300 Stand-On



## **vonDrehle Paper Corporation**

- Quality, affordable paper products



## **Triple S, Inc.**

### **Battery Back Vac**



### **Wildcat Spotter**



### **Clean Spec Monitoring**





## ***Solutions Showcase Vendors - Continued***

### **Damon Industries, Inc.**

- Da-Clean Enzyme-based Cleaners - a safer alternative to harsh degreasers in foodservice. Eliminate urine and other malodors instead of just masking them.



- Neutra-Stat Series of Disinfectant– cleaners - won't dull finish or brown mops.
- Synergy Four Room Revitalizing System - Deodorant, Digester, Room Freshener & Urinal Screen in Fresh Linen fragrance.



### **Location**

The Bistro Private Banquet Room at the top of the Thistledown Racino.

### **Date and Time**

Thursday, September 25, 2014 from 8:45 AM to 2:00 PM.

### **Registration**

The seminars, Solution Showcase and lunch are \$25.00 per person in advance, or \$35.00 at the door.



Each facility will receive \$50.00 in “Daco Bucks” that can be used for placing orders at the showcase. Many showcase items will be priced with special savings.

### **Register online at:**

**[DamonQ.com/seminar.html](http://DamonQ.com/seminar.html)**

**By mail:**

**Damon Industries, Inc.  
P.O. Box 2120  
Alliance, OH 44601**

**By phone: 1-800-362-9850**

**By fax: (330) 821-6355**

**GPS Address:**

**21501 Emery Rd.  
Cleveland, OH 44128**



ThistleDown Racino, located off Route 8 near the junction of I-480 and I-271, North Randal, Ohio. Take one of the elevators to the Bistro Private Banquet Room on the top floor.

For more information visit: [www.thistledown.com](http://www.thistledown.com)

